



INTEGRA REALTY RESOURCES

IRR | PITTSBURGH

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



22

years serving Western
Pennsylvania market

IRR®—INTEGRA REALTY RESOURCES—

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

800+

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- U.S. Steel Tower, Pittsburgh, PA
- One Oliver Plaza, Pittsburgh, PA
- BNY Center, Pittsburgh, PA
- Consol HQ, Canonsburg, PA
- GNC HQ, Pittsburgh, PA
- Oliver Building, Pittsburgh, PA
- K&L Gates Center, City of Pittsburgh, PA

Industrial



- Ardex, Aliquippa, PA
- Dairy Farmers of America, Sharpsville, PA
- Siemens Hunt Valley, Lower Burrell, PA
- Cabela's Distribution Center, West Virginia
- Commonwealth I & II, Wexford, PA
- Covestro, Pittsburgh, PA
- Cranberry Corporate Center, Cranberry, PA

Multifamily



- The Kenmawr Apartments, Pittsburgh, PA
- Waterford at Nevillewood, Presto, PA
- Flats on Fifth, Pittsburgh, PA
- Ridge at Robinson, Robinson Township, PA
- Lincoln Pointe Apartments, Bethel Park, PA
- Ventana Hills Apartments, Coraopolis, PA

Hospitality



- Omni William Penn Hotel, Pittsburgh, PA
- Marriott City Center, Pittsburgh, PA
- Hampton Inn University Center, Pittsburgh, PA
- Courtyard Shadyside, Pittsburgh, PA
- Hyatt House, Pittsburgh, PA
- Mansions on Fifth, Pittsburgh, PA

Retail



- The Waterfront, Homestead, PA
- Monroeville Mall, Monroeville, PA
- The Mall at Robinson, Pittsburgh, PA
- Cranberry Square, Cranberry, PA
- The Strip District Terminal, City of Pittsburgh
- Plaza at the Pointe, North Fayette, PA
- Star City Plaza, Morgantown, WV
- Bank of America, Upper St. Clair, PA

Specialty Assignments



- The Rivers Casino, Pittsburgh, PA
- Stage AE, Pittsburgh, PA
- Erie Parking Garage, Erie, PA
- Bedford Springs Resort, Bedford, PA
- Presque Isle Downs & Casino, Erie, PA
- The Meadows Casino, Washington, PA

OUR VALUE PROPOSITION

What sets our firm apart is the longevity of our principals and senior analysts who have been collaborating on property analyses for over 25 years. Through developing our team relationships, our specialty appraisal practices have evolved to create high quality, industry-leading standards. Over this 25+ year relationship, our staff has evolved into specialty appraisal practices. One staff member appraises apartments, another large shopping centers, another office buildings, another industrial buildings; we even have a staff member that appraises churches.



Brian P. Kelly, MAI, SRA, Senior Managing Director

Brian Kelly is a certified general appraiser in Pennsylvania and holds the MAI and SRA professional designations. Mr. Kelly has been actively engaged in real estate since 1990 in the field of real estate valuation and consulting as well as ownership of investment real estate. He has a broad range of experience in valuation and analysis of all types of real estate, including, but not limited to, self storage, golf courses, apartments, hotels/motels, offices, flex facilities, warehouses, shopping centers, mixed use properties, vacant land, institutional properties and special purpose properties. He has provided expert testimony in court regarding a wide variety of property types. Prior to joining Integra Realty Resources, Mr. Kelly was a principal with Kelly Rielly Nell Barna & Associates in Pittsburgh.



Anthony Barna, MAI, SRA, CRE, Managing Director

Anthony Barna holds the MAI and SRA designations and is a certified, general appraiser. Mr. Barna was trained as a biomedical engineer at Boston University and has a graduate degree in finance from Duquesne University. While practicing as an appraiser, he taught as an Adjunct Professor of real estate topics at Duquesne University. Mr. Barna currently serves on the Appraisal Review Panel and holds the CRE designation from the Counselors of Real Estate.



William Rielly, Jr., MAI, Managing Director

William W. Rielly, Jr. holds the MAI designation and is a general certified appraiser in the Commonwealth of Pennsylvania. He has an undergraduate degree with a major in economics from Georgetown University and a J.D. from the University of Pittsburgh School of Law. After practicing law, he began his appraisal career in 1990. He has provided a wide range of appraisal services including residential and commercial lending assignments, litigation support, estate planning valuations and institutional asset valuations.

OUR CLIENTS

Law Firms/Accounting

Government & Organizations

- 1st Summit Bank
- American National Bank & Trust Company
- Ameriserve Financial
- Apollo Trust Company
- Armstrong County Building and Loan Association
- Bank of America
- Bank OZK
- Brentwood Bank
- Citizens Bank
- Clearview Federal Credit Union
- Commercial Bank & Trust
- Community Bank
- CNB Bank
- Dollar Bank, FSB
- FCC Capital Corp.
- Farmers National Bank
- Fidelity Bank
- Fifth Third Bank
- First Commonwealth Bank
- First National Bank
- First United Bank & Trust
- Huntington National Bank
- InFirst Bank
- Jersey Shore State Bank
- Key Bank
- Landmarks Community Capital Corporation
- M & T Bank
- Mars Bank
- NexTier Bank
- North Side Bank & Trust Company
- Northwest Bank
- People Security and Trust of Scranton
- PNC Bank, NA
- Premier Bank
- S & T Bank
- Somerset Trust Company
- Standard Bank
- The Bank of New York Mellon
- TriState Capital Bank
- Union Savings Bank
- United Bank
- Valley National Bank
- Washington Financial Bank
- Wells Fargo Bank, N.A.
- WesBanco Bank, Inc.
- West View Savings Bank

- Archer & Greiner PC
- Babst Calland
- Bertstein & Burkley
- Bowles Rice
- Bruce Dice & Associates
- Buchanan Ingersoll & Rooney PC
- Burns & Scalo
- Citron Alex PC
- Cohen & Grigsby, PC
- Dickie McCamey
- Eckert Seamans
- Fox Rothschild
- Goehring Rutter & Boehm
- Goldberg, Kamin & Garvin, LLP
- Houston Harbaugh
- Leech Tishman
- Long & Long LLC
- Maiello, Brungo & Maiello
- Meyer, Unkovic & Scott LP
- McCarthy McEnroe Rosinski & Joy
- Metz Lewis Brodmnan Must O'Keefe LLC
- Meyer Unkovic & Scott LLP
- Papernick & Gefsky
- Peacock Keller
- Rothman Gordon, PC
- Sherard, German and Kelly, PC
- Siegel Jennings
- Spina Law Associates, PC
- Strassburger McKenna Gutnick & Gefsky
- Tucker Arensberg
- Vory's, Sater, Seymour and Peacock
- Weiss Burkardt Kramer LLC

- Allegheny County
- Allegheny Land Trust
- Beaver County
- Borough of Sharpsburg
- Borough of Swissvale
- Canon McMillan School District
- City of Clairton
- City of Pittsburgh
- Dick's Sporting Goods
- Duquesne Light Company
- Duquesne University
- Erie County
- Municipal Authority of the Township of Robinson
- Municipal Authority of Washington Township
- Plum Borough
- Washington School District
- US Small Business Administration

Brokerage/Developers/Owners

- Birgo Realty
- Berger Investment Group
- The Buncher Company
- Burns & Scalo Real Estate Services
- CBRE
- Collier Development LP
- DiCicco Development Inc.
- Echo Realty Services
- Elmhurst Group
- Hannah LWE
- Highwoods Properties
- Hullett Development
- Kacin Companies
- Key Real Estate Services
- Kossman Development Co.
- LG Realty Advisors Inc.
- Mosites Company
- Silk & Stewart Development Group
- Tusk Development

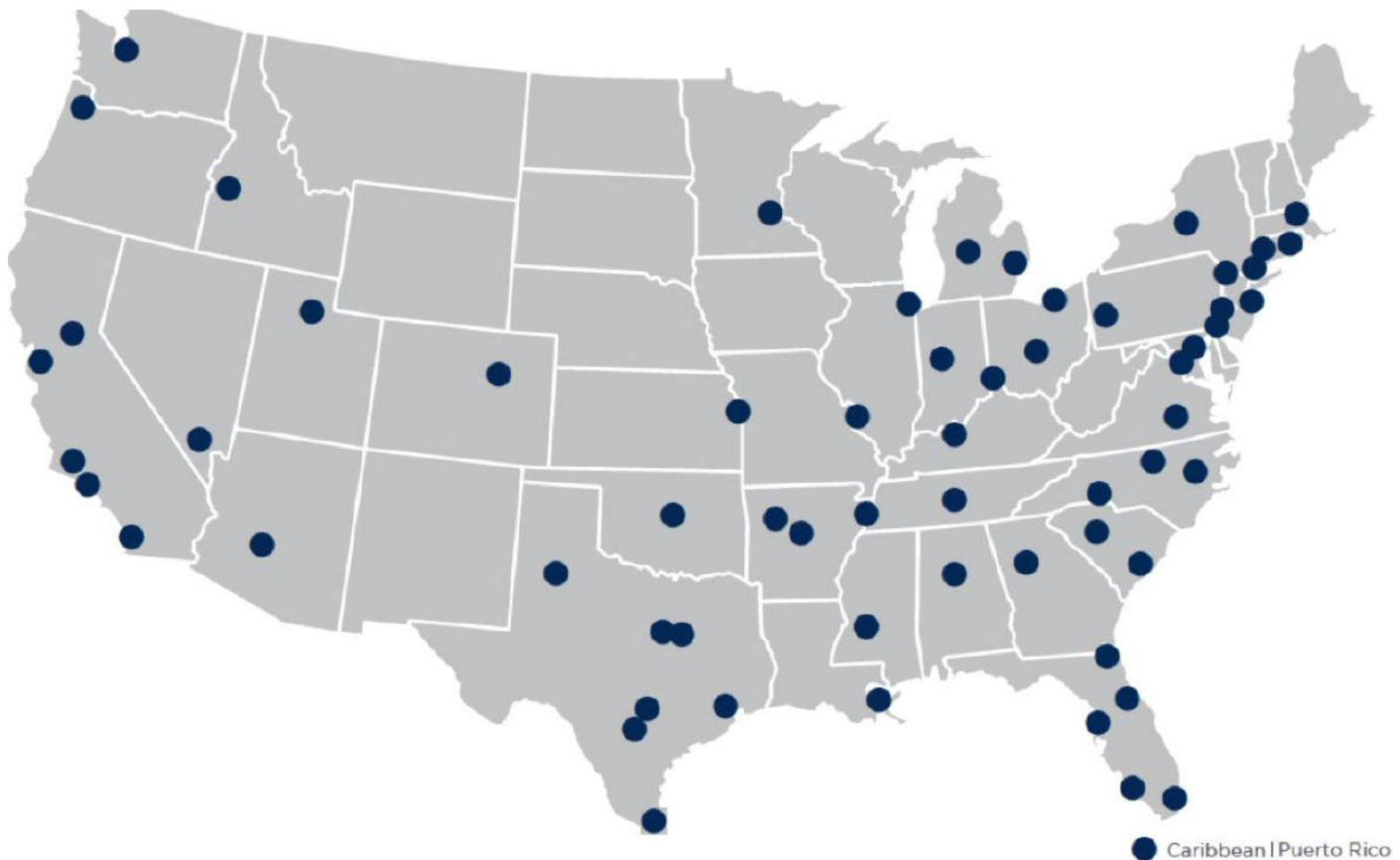
LOCAL EXPERTISE. NATIONALLY.

50+

local offices

60+

markets covered U.S. and Caribbean



NORTHEAST OFFICES

CONNECTICUT

Hartford, CT
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

NEW JERSEY

Coastal New Jersey
Halvor J. Egeland, MAI
T (732) 244-7000 ext. 103
hegeland@irr.com

Northern New Jersey
Paul T. Beisser, CRE, MAI, SCGRE
T (973) 422-9800
pbeisser@irr.com

NEW YORK

Syracuse, NY
William J. Kimball, MAI, FRICS
T (315) 422-5577
wkimball@irr.com

PENNSYLVANIA

Philadelphia, PA
Raja P. Waran, MAI, CRE
T (610) 238-0238
rwaran@irr.com

Pittsburgh, PA
Brian Kelly, MAI, SRA
T (412) 683-2211
bkelly@irr.com

RHODE ISLAND

Providence, RI
Todd Isaacson, MAI
T (860) 291-8997 ext. 19
tisaacson@irr.com

SOUTHEAST OFFICES

ALABAMA

Birmingham, AL
Rusty Rich, MAI, MRICS
T (205) 949-5995
rrich@irr.com

FLORIDA

Miami | Caribbean
James Andrews, MAI, CRE, FRICS, ASA/BV
T (305) 670-0001 ext. 320
jandrews@irr.com

Orlando, FL
Christopher D. Starkey, MAI
T (407) 843-3377 ext. 112
cstarkey@irr.com

Southwest Florida
Carlton J. Lloyd, MAI
T (239) 687-5801
clloyd@irr.com

Tampa, FL
Kendra Stevens Barry
T (813) 287-1000 ext. 110
kbarry@irr.com

GEORGIA

Atlanta, GA
Matthew Albigese, MAI
T (404) 418-4358 ext. 1000
malbigese@irr.com

NORTH CAROLINA

Charlotte, NC
John D. Scott, Jr., MAI, MRICS
T (704) 206-8258
jscott@irr.com

Greensboro, NC
Nancy B. Tritt, MAI, SRA, FRICS
T (336) 676-6033
ntritt@irr.com

Raleigh, NC
Chris R. Morris, MAI, FRICS
T (919) 847-1717
cmorris@irr.com

SOUTH CAROLINA

Charleston, SC
Cleveland "Bud" Wright, Jr., MAI
T (843) 718-2125 ext. 2
cwright@irr.com

Columbia, SC
Michael B. Dodds, MAI, CCIM
T (803) 772-8282 ext. 110
mdodds@irr.com

TENNESSEE

Nashville, TN
Adam Perutelli, MAI
T (615) 628-8275 ext. 1
aperutelli@irr.com

VIRGINIA

Richmond, VA
Kenneth L. Brown, MAI, FRICS, CCIM
T (804) 346-2600 ext. 209
kbrown@irr.com

CENTRAL OFFICES

ILLINOIS

Chicago, IL
Ron DeVries, MAI
T (312) 565-3432
rdevries@irr.com

INDIANA

Indianapolis, IN
Michael Lady, MAI, SRA, ASA, CCIM, FRICS
T (317) 546-4720
mlady@irr.com

KENTUCKY

Louisville, KY
Stacey S. Nicholas, MAI, MRICS
T (502) 452-1543 ext. 3774
snicholas@irr.com

MICHIGAN

Detroit, MI
Donald L. Selvidge, MAI
T (248) 540-0040 ext. 114
dselvidge@irr.com

Grand Rapids, MI
Jeff Genzink, MAI
T (616) 261-5000
jgenzink@irr.com

MINNESOTA

Minneapolis/St. Paul, MN
Michael Amundson, MAI, CCIM
T (952) 905-2401
mamundson@irr.com

MISSOURI

Kansas City, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

St. Louis, MO
Timothy M. Schoemehl, MAI
T (636) 898-6533
tschoemehl@irr.com

OHIO

Cincinnati/Dayton, OH
Gary S. Wright, MAI, FRICS, SRA
T (513) 426-7125
gwright@irr.com

Cleveland, OH
Douglas P. Sloan, MAI
T (330) 659-3640 ext. 101
dsloan@irr.com

Columbus, OH
Brad A. Johnson, MAI
T (614) 398-4307
bajohnson@irr.com

SOUTHWEST OFFICES

ARIZONA

Phoenix, AZ
Walter "Tres" Winus, III, MAI, FRICS
T (602) 266-5599
twinius@irr.com

OKLAHOMA

Oklahoma City, OK
Richard Cole, Jr., MAI
T (405) 422-0718 ext. 2
richard.cole@irr.com

TEXAS

Austin, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Dallas, TX
Jimmy H. Jackson, MAI
T (972) 725-7724
jhjackson@irr.com

Ft. Worth, TX
Jason Jackson, MAI
T (817) 658-6783
jsjackson@irr.com

Houston, TX
Todd Rotholz, MAI
T (713) 973-0212 ext. 12
trotholz@irr.com

Lubbock, TX
Stephen M. Lechtenberg
T (972) 725-7727
slechtenberg@irr.com

San Antonio, TX
Brandon Brehm, MAI, CCIM
T (210) 446-4444
bbrehm@irr.com

WEST OFFICES

CALIFORNIA

Los Angeles, CA
Eric Segal, MAI
T (213) 984-4425
esegal@irr.com

Orange County
Lance Jordan, MAI
T (949) 459-3717
ljordan@irr.com

Sacramento, CA
Kevin Ziegenmeyer, MAI
T (916) 435-3883 ext. 224
kziegenmeyer@irr.com

San Diego, CA
John A. Morgan, MAI
T (858) 259-4900 ext. 315
jmorgan@irr.com

San Francisco, CA
Jeffrey Fillmore, MAI
T (408) 299-0444
jfillmore@irr.com

COLORADO

Denver, CO
Larry B. Close, MAI
T (720) 833-5931
lclose@irr.com

IDAHO

Boise, ID
Robin Brady, MAI
T (208) 472-3200
rbrady@irr.com

NEVADA

Las Vegas, NV
J. Walter Allen, MAI, FRICS
T (212) 575-2836
walter.allen@irr.com

UTAH

Salt Lake City, UT
John T. Blanck, MAI, MRICS
T (801) 263-9700 ext. 109
jblanck@irr.com

WASHINGTON

Seattle, WA
Matthew A. Bacon, MAI
T (206) 436-1179
mbacon@irr.com

CARIBBEAN

Caribbean | Puerto Rico
Carlos Vélez, MAI, SRA, BCA, CMEA, CCIM, MRICS
T (787) 782-4974
cvelez@irr.com

INTEGRA REALTY RESOURCES - PITTSBURGH

3535 Boulevard of the Allies
Pittsburgh, PA 15213
T: (412) 683-2211
F: (412) 683-2220
irr.com/Pittsburgh

Brian P. Kelly, MAI, SRA
Senior Managing Director
T (412) 683-2211
bkelly@irr.com

irr.com

Visit us online to learn more
and access our extensive
research library.



INTEGRA REALTY RESOURCES
Local Expertise. Nationally.